

M E M O R A N D U M

TO: Council, SSC and AP

FROM: Jim H. Branson  
Executive Director



DATE: December 4, 1985

SUBJECT: Bering Sea/Aleutian Islands Groundfish FMP

ACTION REQUIRED

- (1) Review DAP and JVP for 1986
- (2) Identify groundfish species where DAP and/or JVP estimates exceed TAC.

BACKGROUND

1. Review DAP and JVP for 1986

During the September 1985 meeting you received preliminary 1986 DAP and JVP estimates which were based on projections of the 1985 total annual harvest rather than on survey data. Those preliminary estimates were approved and sent out for public review on October 8 and are included here as Table 4. NMFS has now completed the annual DAP survey and we have tabulated the amounts of JVP requests. Table 5 provides the most current projections of 1986 DAH needs for the combined Bering Sea and Aleutians. Tables 6 and 7 are the actual survey results from the NMFS Regional Office. The JVP estimates may need to be adjusted based on JVP adjustments in the Gulf of Alaska.

2. Identify species where DAP and/or JVP estimates exceed TAC

The Council needs to determine preliminary DAP and JVP estimates in order to proceed through the other agenda items. The DAP and JVP estimates will be finalized at the end of the meeting. Table 8 [Agenda item D-2(b)(1)] shows that the DAP for sablefish, P.O.P., and rockfish exceed the TACs, and JVP for Atka mackerel exceeds TAC. Bycatch allowances for these species will need to be established.

TABLE 4. PRELIMINARY HARVEST LEVELS AND APPORTIONMENTS FOR BERING SEA AND ALEUTIANS GROUND FISH IN 1986 (ALL IN METRIC TONS)

| Species             | Area | 1985 TAC | Projected Catches                  |                                    |  |  |             |  |  |
|---------------------|------|----------|------------------------------------|------------------------------------|--|--|-------------|--|--|
|                     |      |          | Combined <sup>1/</sup><br>1986 TAC | Separate <sup>2/</sup><br>1986 TAC | U.S.<br>Processed <sup>3/</sup><br>(DAP) | Joint<br>Ventures <sup>4/</sup><br>(JVP) | 1986<br>DAH | 1985<br>Foreign <sup>5/</sup><br>(TALFF) | 1986<br>Foreign <sup>6/</sup><br>(TALFF) |
| Pollock             | BS   | 1200000  | 1100000                            | 1100000                            | 20000                                    | 361000                                   | 381000      | 772929                                   | 554000                                   |
|                     | AI   | 100000   | 100000                             | 100000                             | 4000                                     | 7500                                     | 11500       | 72699                                    | 73500                                    |
| Pacific ocean perch | BS   | 1000     | 1000                               | 1000                               | 850                                      | 0  | 850         | BYCATCH                                  | 0  |
|                     | AI   | 3800     | 3800                               | 3800                               | 100                                      | 450                                      | 550         | BYCATCH                                  | 2680                                     |
| Rockfish            | BS   | 1120     | 1120                               | 1120                               | 150                                      | 5  | 155         | BYCATCH                                  | 797                                      |
|                     | AI   | 5500     | 5500                               | 5500                               | 5  | 15                                       | 20          | BYCATCH                                  | 4655                                     |
| Sablefish           | BS   | 2625     | 2625                               | 2625                               | 2231                                     | 0  | 2231        | BYCATCH                                  | 0  |
|                     | AI   | 1875     | 1875                               | 1875                               | 1594                                     | 0  | 1594        | BYCATCH                                  | 0  |
| Pacific cod         | BS   | 220000   | 165000                             | 141000                             | 82400                                    | 35300                                    | 117700      | 52317                                    | 22550                                    |
|                     | AI   | *****    | *****                              | 24000                              |  |  |             |  |  |
| Yellowfin sole      | BS   | 226900   | 339780                             | 338780                             | 100                                      | 111200                                   | 111300      | 123382                                   | 177513                                   |
|                     | AI   | *****    | *****                              | 1000                               |  |  |             |  |  |
| Turbots             | BS   | 42000    | 37100                              | 28320                              | 5  | 300                                      | 305         | 27355                                    | 31230                                    |
|                     | AI   | *****    | *****                              | 8780                               |  |  |             |  |  |
| Other flatfish      | BS   | 109900   | 150200                             | 146000                             | 360                                      | 45500                                    | 45860       | 40507                                    | 81810                                    |
|                     | AI   | *****    | *****                              | 4200                               |  |  |             |  |  |
| Atka mackerel       | BS   | 37700    | 30800                              | 800                                | 0  | 26180                                    | 26180       | BYCATCH                                  | 0  |
|                     | AI   | *****    | *****                              | 30000                              |  |  |             |  |  |
| Squid               | BS   | 10000    | 10000                              | 7500                               | 0  | 10                                       | 10          | 9731                                     | 8490                                     |
|                     | AI   | *****    | *****                              | 2500                               |  |  |             |  |  |
| Other species       | BS   | 37580    | 51200                              | 39400                              | 1000                                     | 4900                                     | 5900        | 33888                                    | 37620                                    |
|                     | AI   | *****    | *****                              | 11800                              |  |  |             |  |  |
| TOTAL               |      | 2000000  | 2000000                            | 2000000                            | 112795                                   | 592360                                   | 705155      | 1132809                                  | 994845                                   |

<sup>1/</sup> Combined 1986 TAC has combined Bering Sea/Aleutian TACs.

<sup>2/</sup> Separate 1986 TAC has separate TACs for Bering Sea and Aleutian areas. Values from 1985 RAD.

<sup>3/</sup> Projected 1985 total DAP catch, adjusted as necessary to not exceed TAC-Reserve.

<sup>4/</sup> Projected 1985 total JVP catch, adjusted so that (DAP+JVP) does not exceed TAC-Reserves.

<sup>5/</sup> 1985 TALFF projected catch = 98% of total foreign TALFF allocation

<sup>6/</sup> TALFF = TAC - Reserve - DAP - JVP. Where TALFF = 0 a bycatch allowance may be made. Not all TALFFs separated by areas.

TABLE 5. Preliminary TACs and Apportionments for the Combined Bering Sea and Aleutian Groundfish in 1986 (all in metric tons).

| Species             | Area | 1985 TAC  | 1986 TAC  | Initial TAC | NMFS DAP Survey | JVP Survey <sup>1/</sup> | 1986 Potential DAH | Potential ITALFF <sup>2/</sup> | Potential FTALFF <sup>3/</sup> |
|---------------------|------|-----------|-----------|-------------|-----------------|--------------------------|--------------------|--------------------------------|--------------------------------|
| Pollock             | BS   | 1,200,000 | 1,100,000 | 935,000     | 105,830         | 584,666 <sup>4/</sup>    | 690,496            | 244,504                        | 409,504                        |
|                     | AI   | 100,000   | 100,000   | 85,000      | 16,406          | 14,469 <sup>5/</sup>     | 30,875             | 54,125                         | 69,125                         |
| Pacific ocean perch | BS   | 1,000     | 1,200     | 1,020       | 7,154           | 5                        | 7,159              | 0                              | 0                              |
|                     | AI   | 3,800     | 11,250    | 9,563       | 8,289           | 100                      | 8,389              | 1,174                          | 2,861                          |
| Rockfish            | BS   | 1,120     | 450       | 383         | 6,377           | 13                       | 6,390              | 0                              | 0                              |
|                     | AI   | 5,500     | 1,425     | 1,211       | 7,414           | 35                       | 7,449              | 0                              | 0                              |
| Sablefish           | BS   | 2,625     | 2,250     | 1,913       | 5,843           | 13                       | 5,856              | 0                              | 0                              |
|                     | AI   | 1,875     | 4,200     | 3,570       | 5,106           | 0                        | 5,106              | 0                              | 0                              |
| Pacific cod         | BSAI | 220,000   | 181,900   | 154,615     | 91,573          | 29,209                   | 120,782            | 33,833                         | 61,118                         |
| Yellowfin sole      | BSAI | 226,900   | 230,000   | 195,500     | 1,030           | 122,593                  | 123,623            | 71,877                         | 106,377                        |
| Turbots             | BSAI | 42,000    | 42,000    | 35,700      | 5,404           | 0                        | 5,404              | 30,296                         | 36,596                         |
| Other flatfish      | BSAI | 109,900   | 137,000   | 116,450     | 4,192           | 64,304                   | 68,496             | 47,954                         | 68,504                         |
| Atka mackerel       | BSAI | 37,700    | 30,800    | 26,180      | 0               | 50,166                   | 50,166             | 0                              | 0                              |
| Squid               | BSAI | 10,000    | 10,000    | 8,500       | 0               | 0                        | 0                  | 8,500                          | 10,000                         |
| Other species       | BSAI | 37,580    | 51,200    | 43,520      | 110             | 1,071                    | 1,181              | 42,339                         | 50,019                         |
| TOTAL               |      | 2,000,000 | 1,903,675 | 1,618,124   | 264,728         | 866,644                  | 1,131,372          | 534,602                        | 814,104                        |

<sup>1/</sup> NMFS survey amounts except where noted.

<sup>2/</sup> Potential Initial TALFF

<sup>3/</sup> Potential Annual TALFF

<sup>4/</sup> Includes 92,706 mt for Japan (industry agreement)

<sup>5/</sup> Includes 2,294 mt for Japan (industry agreement)

TABLE 6. Summary of 1986 DAP Survey (all in metric tons)

| <u>Species</u> | <u>Bering Sea</u> |                |              | <u>Aleutian Islands</u> |                |              | <u>Bering Sea/Aleutian Islands</u> |                |                     |
|----------------|-------------------|----------------|--------------|-------------------------|----------------|--------------|------------------------------------|----------------|---------------------|
|                | <u>Jan-Jun</u>    | <u>Jul-Dec</u> | <u>TOTAL</u> | <u>Jan-Jun</u>          | <u>Jul-Dec</u> | <u>TOTAL</u> | <u>Jan-Jun</u>                     | <u>Jul-Dec</u> | <u>TOTAL</u>        |
| POLLOCK        | 55,210            | 86,545         | 141,755      | 4,536                   | 13,503         | 18,039       | 59,746                             | 100,048        | 159,794             |
| YELLOWFIN SOLE | 277               | 604            | 880          | 50                      | 100            | 150          | 327                                | 704            | 1,030               |
| TURBOTS        | 998               | 2,635          | 3,633        | 771                     | 1,000          | 1,771        | 1,769                              | 3,636          | 5,405               |
| FLATFISH       | 231               | 3,407          | 3,638        | 186                     | 368            | 554          | 417                                | 3,774          | 4,192               |
| PACIFIC COD    | 66,216            | 36,196         | 102,412      | 5,543                   | 12,439         | 17,982       | 71,759                             | 50,622         | 122,381 <i>Wang</i> |
| POP            | 1,463             | 5,691          | 7,154        | 1,463                   | 6,827          | 8,289        | 2,926                              | 12,518         | 15,444              |
| ROCKFISH       | 551               | 5,825          | 6,377        | 857                     | 6,557          | 7,414        | 821                                | 11,206         | 12,026              |
| SABLEFISH      | 3,814             | 2,029          | 5,843        | 1,990                   | 3,115          | 5,106        | 5,237                              | 4,541          | 9,778               |
| ATKA MACKEREL  | 0                 | 0              | 0            | 0                       | 0              | 0            | 0                                  | 0              | 0                   |
| OTHERS         | <u>25</u>         | <u>25</u>      | <u>50</u>    | <u>30</u>               | <u>30</u>      | <u>60</u>    | <u>55</u>                          | <u>55</u>      | <u>110</u>          |
| TOTAL          | 128,760           | 142,932        | 271,692      | 15,396                  | 43,909         | 59,305       | 144,156                            | 188,828        | 332,984             |

Source: NMFS, December 3, 1985.

TABLE 7. Summary of 1986 JVP Survey (all in metric tons)

| <u>Species</u> | <u>Bering Sea</u> |                |              | <u>Aleutian Islands</u> |                |              | <u>Bering Sea/Aleutian Islands</u> |                |              |
|----------------|-------------------|----------------|--------------|-------------------------|----------------|--------------|------------------------------------|----------------|--------------|
|                | <u>Jan-Jun</u>    | <u>Jul-Dec</u> | <u>TOTAL</u> | <u>Jan-Jun</u>          | <u>Jul-Dec</u> | <u>TOTAL</u> | <u>Jan-Jun</u>                     | <u>Jul-Dec</u> | <u>TOTAL</u> |
| POLLOCK        | 185,450           | 306,510        | 491,960      | 5,425                   | 6,750          | 12,175       | 190,875                            | 313,260        | 504,135      |
| YELLOWFIN SOLE | 62,313            | 60,280         | 122,593      | 0                       | 0              | 0            | 62,313                             | 60,280         | 122,593      |
| TURBOTS        | 0                 | 0              | 0            | 0                       | 0              | 0            | 0                                  | 0              | 0            |
| FLATFISH       | 31,169            | 33,135         | 64,304       | 0                       | 0              | 0            | 31,169                             | 33,135         | 64,304       |
| PACIFIC COD    | 16,455            | 10,064         | 26,519       | 2,540                   | 150            | 2,690        | 18,995                             | 10,214         | 29,209       |
| POP            | 2                 | 3              | 5            | 110                     | 25             | 100          | 112                                | 28             | 140          |
| ROCKFISH       | 6                 | 7              | 13           | 35                      | 0              | 35           | 41                                 | 7              | 48           |
| SABLEFISH      | 6                 | 7              | 13           | 0                       | 0              | 0            | 6                                  | 7              | 13           |
| ATKA MACKEREL  | 0                 | 0              | 0            | 32,696                  | 17,470         | 50,166       | 32,696                             | 17,470         | 50,166       |
| SQUID          | 0                 | 0              | 0            | 0                       | 0              | 0            | 0                                  | 0              | 0            |
| OTHERS         | <u>579</u>        | <u>467</u>     | <u>1,046</u> | <u>25</u>               | <u>0</u>       | <u>25</u>    | <u>604</u>                         | <u>467</u>     | <u>1,071</u> |
| TOTAL          | 295,980           | 410,473        | 706,453      | 40,831                  | 24,395         | 65,191       | 336,811                            | 434,868        | 771,679      |

Source: NMFS, December 3, 1985.

TABLE 8. DAP and JVP deficits expected in 1986 (in metric tons).

| Species       | Area             | 1986 TAC <sup>1/</sup> | Initial TAC <sup>2/</sup> | NMFS DAP Survey <sup>3/</sup> | DAP Deficit | JVP Survey <sup>4/</sup> | JVP Deficit |
|---------------|------------------|------------------------|---------------------------|-------------------------------|-------------|--------------------------|-------------|
| POP (complex) | BS <sup>5/</sup> | 1,200                  | 1,020                     | 7,154                         | 6,134       | 5                        | 5           |
|               | AI <sup>5/</sup> | 11,250                 | 9,563                     | 8,289                         | (1,274)     | 100                      | (1,174)     |
| Rockfish      | BS               | 450                    | 383                       | 6,377                         | 5,995       | 13                       | 13          |
|               | AI               | 1,425                  | 1,211                     | 7,414                         | 6,203       | 35                       | 35          |
| Sablefish     | BS               | 2,250                  | 1,913                     | 5,843                         | 3,931       | 13                       | 13          |
|               | AI               | 4,200                  | 3,570                     | 5,106                         | 1,536       | 0                        | 0           |
| Atka mackerel | BSAI             | 30,800                 | 26,180                    | 0                             |             | 50,166                   | 23,986      |

1/ TAC recommended by Plan Team

2/ TAC - Reserves

3/ NMFS, December 3, 1985

4/ NMFS, December 3, 1985

5/ POP may need adjustment due to inclusion of other red rockfish into POP complex. Current estimates show a DAP and JVP surplus.



**UNITED STATES DEPARTMENT OF COMMERCE  
National Oceanic and Atmospheric Administration**

*National Marine Fisheries Service  
P.O. Box 1668  
Juneau, Alaska 99802*

December 10, 1985

Jim Branson, Executive Director  
North Pacific Fishery Management Council  
P.O. Box 103136  
Anchorage, AK 99510

Dear Jim:

We would like to bring to the attention of the Council the need for greater inseason management flexibility in the Bering Sea and Aleutian Islands Management Area. This need is highlighted by the closure this September of the Bering Sea subarea to all fishing in waters deeper than 200 fathoms. The closure to all fishing by both foreign and U.S. vessels was required because the FMP's implementing regulations at 50 CFR § 675.20(a) (7) do not allow domestic fishing to be constrained until the combined foreign and domestic catch for a species reaches to total allowable catch (TAC); Further the regulations do not allow any fishing for other groundfish species to continue once the TAC for one species has been taken, unless the take of that species can be eliminated by area or gear restriction. In the case of sablefish in the Bering Sea, this meant that the domestic fishery was able to continue fishing after the sablefish DAP was achieved until the JVP and TALFF were taken also. The end result, as you know, was closure of the Bering Sea subarea in waters deeper than 200 fathoms. The sablefish fishery allowed us to define an area closure in terms of depth. By this means we were able to allow other fisheries such as pollock, Pacific cod and flounders to continue in depths less than 200 fathoms.

We would not have been so fortunate if the species for which the TAC was reached had been, for example, Pacific ocean perch. In that case we might have been required to close the entire area to all fishing, or at a minimum all bottom trawling. This would have severely disrupted not only the foreign and joint venture fisheries, both the developing domestic trawl fleet as well.

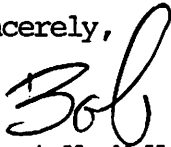
We expect this situation to occur again for one or more species during the second half of 1986. Therefore it is imperative that NMFS and the Council immediately address the issue of inseason management actions which are triggered by the achievement of established harvest levels for both 1986 and beyond. With the Council's concurrence, we would prepare a Regulatory Amendment to establish greater management flexibility in both the Gulf of Alaska and the Bering Sea/Aleutians Area to be effective in early 1986.



The Regulatory Amendment we propose makes permanent the regulatory language we promulgated as an emergency rule following the Alaska 1 case. Briefly, this gives the NMFS Regional Director the authority to close directed fishing for a single species upon achievement of OY or TAC. Following closure of the directed fishery, that species becomes a prohibited species in all target fisheries for other species. The Regional Director would have the flexibility, however, to close or limit fisheries targeting on other species to prevent overfishing of the prohibited species. For example, the Regional Director could close an area to all bottom trawling if the anticipated amount of prohibited species catch would result in overfishing. This proposal would not apply in the case where a JVP or TALFF fishery reached its quota. In that case, existing regulations would require closure.

We recognize the Regulatory Amendment we propose may not be the type of comprehensive controls the Council would adopt for subsequent years. We intend the proposed Regulatory Amendment to be only a short-term measure until the Council can address the issue in both FMPs. We strongly recommend the Council address the aforementioned issue during the upcoming groundfish amendment cycle.

Sincerely,

A handwritten signature in cursive script, appearing to read "Bob", written in dark ink.

Robert W. McVey  
Director, Alaska Region

Enclosure





ALASKA FACTORY TRAWLER ASSOC.  
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SEATTLE, WA 98199  
206/235-5139

December 6, 1985

Mr. Jim Branson

North Pacific Fishery Management Council  
P.O. Box 103136  
Anchorage, Alaska 99510

Dear Jim:

This is a comment by the Alaska Factory Trawler Association on DAP's and allocation issues stemming therefrom.

Pacific cod in the Bering Sea

The economic success of the U.S. factory trawler fleet and several developing shoreside processors is dependent on efficient, high value harvesting of Pacific cod. The factory trawler fleet has identified Pacific cod as it's main target species, and has had considerable success in developing a position in the U.S. market for Pacific cod fillets.

You have heard from some of our pruchasers such as Shoney's and Skippers who have switched to Pacific cod caught off of Alaska. This has created markets for a whole range of producers of cod off Alaska which has not existed before. The dependence of the developing American industry on this particular species is not paralleled in any other ground fish fishery. The United States processing and fishing industry has demonstrated a committment to the development of this fishery through unprecedented capital investment and marketing efforts. The growth in the DAP sector is remarkable, from production of 25,000 tons in 1982 to 75,000 tons in 1985. This geometric growth is expected to increase in 1986 due to the addition of new capital equipment into the fishery, and a very good market price for cod due to a world cod shortage. Toward the end of developing the American industry on this resource, we are requesting that no Pacific cod be made available to TALFF in the Bering Sea/Aluetian Islands management area. We would like to make three points in support of this request.

1. Priority access aspects of the FCMA

Although the full OY of Pacific cod in the Bering Sea was not utilized by U.S. and foreign fishing operations in 1985, the decline in the ABC expected in 1986 plus the continued growth of the U.S. fishing sector strongly supports the elimination of all foreign target fishing for cod in the Bering Sea in 1986. The expected U.S. harvest of Pacific cod in 1986 is as follows:

|                       |                     |
|-----------------------|---------------------|
| U.S. Factory Trawlers | 100,000 Metric tons |
| Golden Alaska )       |                     |
| Universal Seafoods )  |                     |
| Trident )             |                     |
| Alaska #1 )           | 50,000 Metric tons  |
| American #1 )         |                     |
| Golden Age )          |                     |
| Other                 | 10,000 Metric tons  |
| Joint venture catch   | 30,000 Metric tons  |
| Total                 | 190,000 Tons        |

Movements of joint venture and domestic pollock fisheries out of the Gulf of Alaska to the Bering Sea is sure to raise incidental catches of cod. There may be other DAP operations of which we are not aware which may make this figure even higher. because of the importance of this fishery a reserve of 40,000 tons should be established. We would like to point out that the DAP figures established by the NMFS survey are simply inaccurate.

2. Biological considerations

While the biologists indicate that the cod stocks are not declining as rapidly as they had initially expected, we are seeing the American industry has declining Pacific cod stocks in it's future.

To the extent that we can bank stocks for future years, the importance of this fishery to our development warrants it.

The projected biomass is primarily larger, older fish. While the weight of the biomass is reported to be high, the number of animals which may be removed is not. Further, once the large fish are removed, the presence of smaller fish will increase recovery costs and further aggravate the economic position of the U.S. fishery.

As we have earlier testified, factory trawlers have faced seriously declining CPUE's in the 1984 and 1985 fisheries. As you know, the U.S. trawl fleet has developed the cod fishery primarily in the fishing grounds north of Unimak Pass. It is dependent on the availability of cod in pre-spawning concentrations during the period of January through April. The key factor for the developing U.S. fishery is high CPUE's. The factory trawler fleet has demonstrated that catch rates as high as 6.7 metric tons per-hour-towed are attainable. This kind of fishing is what should be sought by the managers on behalf of the domestic industry to implement the processor preference. As we have earlier testified, catch rates in 1985 were held to 2-3 tons per-hour-towed. Had we had the kind of catch rates which we know are available to us, we would be much further ahead in development of the U.S. bottomfish industry than we are today.

We had heard in response to our testimony of low CPUE's that the Japanese longline fleets had encountered 30 ton per day catches in their fishery. Our research indicates that, while this did occur on a few occasions during the February-March fishery, it has not been the case throughout the year. In fact, in the fall fishery, the longliner's average catch per day is well below 20 tons per day.

We offer once again our data on declining CPUE's as evidence that the resource is not what the biologists interpretation of the survey data says it is. At least the Council ought to have some element of doubt and be conservative in the establishment of the Bering Sea Pacific cod TAC's.

### 3. Economic factors

At-sea factory trawler operations constitute a relatively new addition to the U.S. processing sector. Current operations must be considered as undergoing a learning process, both in attempts to improve the efficiency of harvest and in expanding sales opportunities in highly competitive national and world markets. Although the factory trawlers have recently concentrated on increasing the percentage of pollock harvested and sold, Pacific cod continues to be the major source of income to the fleet.

Whether because of declining cod stocks or because of increased effort on relatively small fishing grounds, the reduced CPUE's experienced by the factory trawlers has diminished the gross catch, thereby reducing overall economic efficiency of the individual vessels. This situation is further aggravated by the direct removal of cod by the Japanese longline fleet and incidental catches taken by other foreign vessels. It is essential that the Council assist the developing American fleets in retaining the Bering Sea cod stocks at the highest level possible in order to increase economic opportunities for the fleets. The consequences of declining CPUE's to the factory trawler fleet are shown in a table prepared by Dr. James Crutchfield. This table graphically illustrates that a 10% decline in CPUE's will turn a slight profit into a loss. A 20% decline becomes a large loss. A 30% decline becomes disaster. As any business person knows, even the slight losses over a period of time spells disaster.

The above discussion tries to portray the Pacific cod situation as we see it. If the Council wishes to use it's authority to aid the development of this fishery, it should deny TALFF. Otherwise the developing U.S. fleet faces an extremely difficult economic future.

#### Pollock fisheries

We anticipate that the large majority of the pollock will go to Japanese surimi fisheries. We would like to point out that allocations to countries such as Korea, the Soviet Union, China, and Poland which produce fillets and blocks create serious marketing difficulties for the domestic processing industry. In 1985, we have made great in-roads at the establishment of domestic markets for Alaska pollock fillets. We have produced new product forms. We have spent tremendous sums on advertising. As a result we are now starting to see some market acceptance of the product.

In addition, we have expanded our marketing efforts to Europe where Alaska pollock is readily accepted as a quality white fish but which market is being filled primarily by a Polish processed Alaska pollock.

So long as allocations are made to these countries, we would expect to see our markets dominated by this low priced product. We see no return benefit to our fishing industry for this large sacrifice. Indeed, for countries such as Korea, which re-import the product to the United States, the activity only serves to deteriorate our horrendous balance of payments. We therefore ask that the Council make no allocations of Alaska pollock to Poland, China, Korea, or the Soviet Union.

We further ask that the Council, National Marine Fisheries Service, and the State Department take the time to understand the impacts of their allocative actions on developing United States industry. Several companies have made the commitment to development of United States bottomfish, but to date, the allocative actions taken by the Government have served to thwart the existance of this industry.



Edward D. Evans  
Executive Director

EDE:ms  
Enclosures

Effect of changes in CPUE on operation of a 160-foot factory trawler producing cod and pollock off Alaska.

| VESEL OPERATION<br>COSTS, INCOME | BASE               | -10%               | -20%               | -30%               | +10%               |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <b>Catch and production</b>      |                    |                    |                    |                    |                    |
| <b>Cod: Catch</b>                | 5,280 mt/year      | 4,752 mt/year      | 4,224 mt/year      | 3,696 mt/year      | 5,808 mt/year      |
| Fillets @ 20% yield              | 1,056 mt/year      | 950 mt/year        | 845 mt/year        | 739 mt/year        | 1,162 mt/year      |
|                                  | 2,327,424          | 2,093,800          | 1,862,400          | 1,628,800          | 2,561,000          |
| <b>Pollock: Catch</b>            | 1,920 mt/year      | 1,728 mt/year      | 1,536 mt/year      | 1,344 mt/year      | 2,112 mt/year      |
| Fillets @ 20% yield              | 384 mt/year        | 346 mt/year        | 307 mt/year        | 269 mt/year        | 422 mt/year        |
|                                  | 846,300            | 762,600            | 676,700            | 592,900            | 930,100            |
| <b>Gross Income</b>              |                    |                    |                    |                    |                    |
| Cod fillets @ \$1.40/lb          | \$3,258,400        | \$2,931,300        | \$2,607,400        | \$2,280,300        | \$3,585,400        |
| Pollock fillets @ .65/lb         | 550,100            | 495,700            | 439,900            | 385,400            | 604,600            |
| <b>Total</b>                     | <b>\$3,808,500</b> | <b>\$3,427,000</b> | <b>\$3,047,300</b> | <b>\$2,665,700</b> | <b>\$4,190,000</b> |
| <b>Shared Expenses</b>           |                    |                    |                    |                    |                    |
| Fuel: 1500 gal/day @ \$1.05      | \$ 504,000         | \$ 504,000         | \$ 504,000         | \$ 504,000         | \$ 504,000         |
| Lub/Oil @ 7% fuel                | 35,300             | 35,300             | 35,300             | 35,300             | 35,300             |
| Hydraulic @ 7% fuel              | 35,300             | 35,300             | 35,300             | 35,300             | 35,300             |
| Food @ 15/man/day                | 134,400            | 134,400            | 134,400            | 134,400            | 134,400            |
| <b>Total</b>                     | <b>\$ 709,000</b>  | <b>\$ 709,000</b>  | <b>\$ 709,000</b>  | <b>\$ 709,000</b>  | <b>\$ 709,000</b>  |
| <b>Net after shared expenses</b> | <b>\$3,099,500</b> | <b>\$2,718,000</b> | <b>\$2,338,300</b> | <b>\$1,956,700</b> | <b>\$3,481,000</b> |
| <b>Crew Share @ 30%</b>          | <b>929,900</b>     | <b>815,400</b>     | <b>701,500</b>     | <b>587,000</b>     | <b>1,044,300</b>   |
|                                  | <b>\$2,169,600</b> | <b>\$1,902,600</b> | <b>\$1,626,800</b> | <b>\$1,369,700</b> | <b>\$2,436,700</b> |
| <b>Owner Expenses</b>            |                    |                    |                    |                    |                    |
| Debt service on scontr.          | \$ 768,000         | \$ 768,000         | \$ 768,000         | \$ 768,000         | \$ 768,000         |
| Hull insurance @ 4% cost         | 240,000            | 240,000            | 240,000            | 240,000            | 240,000            |
| PI @ \$8000/yr x 28 men          | 224,000            | 224,000            | 224,000            | 224,000            | 224,000            |
| Vessel maintenance               | 150,000            | 150,000            | 150,000            | 150,000            | 150,000            |
| Product pkging @ \$.03/lb        | 95,200             | 85,700             | 76,200             | 60,400             | 104,700            |
| Product shipment @ \$.10/lb      | 317,400            | 285,600            | 253,900            | 222,200            | 349,100            |
| Product storage @ \$.02/lb       | 63,500             | 57,100             | 50,100             | 44,400             | 69,800             |
| Brokerage @ 3% value             | 114,300            | 102,300            | 91,400             | 80,000             | 125,700            |
| Management @ 2% value            | 76,200             | 68,500             | 53,300             | 53,300             | 83,800             |
| <b>Total Owner Expenses</b>      | <b>\$2,048,500</b> | <b>\$1,981,200</b> | <b>\$1,914,500</b> | <b>\$1,842,300</b> | <b>\$2,115,100</b> |
| <b>Before-tax Profit or Loss</b> | <b>121,100</b>     | <b>- 78,600</b>    | <b>- 287,700</b>   | <b>- 472,600</b>   | <b>321,600</b>     |

ARC AK SEA

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*Recd 10/22/85*

22/10/85 TLXNO 5522

ATTN. MR. EDWARD O. EVANS

HAS VERY NICE MEETING YOU AT ANUSA FOOD FAIR.  
WOULD LIKE YOU TO KEEP ME POSTED ABOUT BONELESS  
ALASKA POLLACK FILLET BLOCKS (WITHOUT PHOSPHATES).  
FOR THE TIME BEING 85/90 US CT IS TOO EXPENSIVE.  
POLAND IS OFFERING CHEAPER.  
BUT I AM SURE YOU CAN DO BETTER IN THE FUTURE.

AWAIT YR NEWS.

KIND REGARDS

KB

ARC AK SEA

nmnm