

As a follow-up to our last cost reporting sub-group meeting on November 10th, AMR and SWI have worked together to fine tune the proposed cost reporting categories that both companies agreed can be using for both fixed gear and pollock EM programs annual cost reporting.

What Did We Fine Tune?

We took a closer look at the original six main reporting categories that were presented during the last meeting, and rolled up some of the bulleted tasks and cost elements we discussed into a few logical sub-categories under each of the six main categories. The sub-categories were chosen as we believe they provide a decent level of transparency for public reporting, while at the same time allowing for the recognition that different providers will have different internal cost tracking and reporting systems. We also assigned a simple categorization of the main cost categories as either "ongoing" for costs encountered year to year, or "one time" for costs associated with new vessel installations.

As discussed on the last sub-group call, both AMR and SWI will also be providing the project leads (agency leads and PIs) with written descriptions that outline the individual cost elements and related tasks that make up each of the sub-categories within the six main categories. We believe that these category descriptions along with directed conversations around annual cost reporting between the individual provider and the agency leads/PIs, will allow for a better understanding of the program costs and what factors drive the program cost differences from year to year. These conversations will also allow us to begin to look at areas where cost savings can be gained for future years.

The sub-categories 5.0 Data Processing and Storage, and 6.0 Plant Observer Fees and Overhead, will need to be further flushed out by PSMFC and SWI who are currently doing the data review.

| Reporting Category |
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| 1.0 Service Provider Fees and Overhead (ongoing) |
| Project Coordination |
| EM Software and Data Review Support |
| Technician/Contractor Recruitment and Training |
| 2.0 EM Equipment Maintenance and Upkeep (Ongoing) |
| Existing Vessel Services |
| EM Spare/Replacement Parts and Accessories |
| 3.0 Data Transmittal (Ongoing) |
| Drive Shipping Expenses (Envelopes & Freight) |
| 4.0 Equipment Purchases and Installation (One Time) |
| New Vessel Equipment |
| New Vessel Installation Labor |
| New Vessel Installation Expenses |
| 5. 0 Data Processing and Storage (ongoing) |
| TBD |
| 6.0 Plant Observer Provider Fees and Overhead (ongoing) |
| TBD |