

## MEMBER STATES

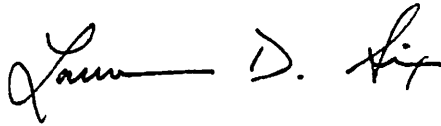
ALASKA  
CALIFORNIA  
IDAHO  
OREGON  
WASHINGTONEXECUTIVE DIRECTOR  
LAWRENCE D. SIX  
TREASURER  
G. L. FISHER

## PACIFIC MARINE FISHERIES COMMISSION

305 STATE OFFICE BUILDING  
1400 S.W. FIFTH AVENUE  
PORTLAND, OREGON 97201  
PHONE (503) 229-5840

January 16, 1987

TO: Interested Persons

FROM: Lawrence D. Six, Executive Director 

SUBJECT: Supplemental Funding for Pacific, North Pacific and Western Pacific Fishery Information Systems

The Pacific Marine Fisheries Commission, in cooperation with the States and the Councils, is pursuing supplemental NMFS funding starting in FY 1988 for critical fishery-dependent data collection, analysis and reporting projects needed for State, Council and Federal management of important regional fisheries off Alaska, the West Coast and the Pacific Islands. In various recent forums, the States, Councils and others have reiterated that fishery data collection in support of management is one of the highest priority activities. These projects collect landings by area and gear, effort and biological information. Coupled with fishery-independent stock assessment activities, they provide the critical, minimum information for determination of biomass estimates and harvestable surpluses, and allow for real-time monitoring of the landings to better achieve optimum yields. As basic as these programs are to the management process, adequate and stable funding is not available to meet all of our data collection needs for regional management in the three areas of the Pacific basin. Alaska, the West Coast and the Pacific Islands all have basic funding needs which need to be addressed.

We propose that the non-Federal fishery entities of these three areas pursue a Pacific basin-wide supplement to the NMFS budget which would enhance the current funding for these programs and meet the total needs as identified by each area. We believe that a basin-wide approach is preferable because of the similarities of approach and priorities in the three regions and since it offers advantages in gaining the necessary Congressional support for such a package.

We held a meeting of the affected agencies on January 8 in Seattle to discuss the kinds of projects which require supplemental funding and a strategy to achieve the enhancement. Before we can assemble a budget submission, we will need to wait for presentation of the details of the Administration's proposed FY 1988 budget in late January. When we know what the Administration has included for these programs, we can estimate the amount of supplemental funding required. We will then prepare a request for review and approval by all of the concerned parties. Once we have an approved package, we hope to coordinate a lobbying approach on the part of the non-Federal agencies and the industry. I hope that we can all agree to support such a package and that we work with our Congressional delegations toward this common objective.

OFFICE OF THE COMMISSIONER

ANNOUNCEMENT

SEAFOOD TRADE OPPORTUNITY

The State of Alaska, Department of Commerce and Economic Development, recently concluded a series of talks with the North Pacific Longline Association of Japan (NPL) which resulted in an agreement under which NPL has secured a total of 10,000 metric tons (finished weight) of the so-called "98-country" Import Quota (IQ) which governs the importation of Pacific cod and cod products into Japan. This agreement is the result of a request made by state officials in September 1986 to the Japanese delegates to the committee managing the Memorandum of Agreement on Seafood Industry Development and Trade, which was signed in 1985 by the State of Alaska, the Japan Overseas Fishery Cooperation Foundation and the Japan Fishery Association.

Under the terms of the agreement, the NPL will make up to 10,000 metric tons of cod IQ available to Japanese purchasers who are, for some reason, otherwise unable to secure an IQ themselves. The IQ set aside under this arrangement will be assigned to the Japanese buyers on a free-of-charge basis.

In addition to the 10,000 metric tons set aside for 1987, the NPL will use its best efforts to secure such additional IQ as necessary to accommodate U.S. produced codfish products on a priority basis in 1988 and beyond. Processing firms wishing to take advantage of this agreement should take the following steps:

1. Locate and enter into a sales agreement with a Japanese buyer/importer.
2. If your Japanese buyer is unable to otherwise secure an IQ for your product, advise him or her to contact NPL:

In Japan: Mr. Kuroki, NPL Managing Director  
Telephone: 03-264-5671; Telex 232262ONPLJ  
Address: Zenkeiren Building, 2-7-2  
Hirakawa-cho, Chiyoda-ku,  
Tokyo, JAPAN

In Alaska: Mr. Ohyama, General Manager, NPL Alaska  
Telephone: (907) 278-1045  
Address: 207E Northern Lights Boulevard  
Anchorage, AK 99503

NOTE: To maximize the benefits of this agreement, only those Japanese buyers unable to otherwise secure an IQ should use the quota secured by NPL.

January 21, 1987

3. Your Japanese buyer will be required to provide NPL with the following information:
  - a. The name of the U.S. producer/seller.
  - b. The anticipated date of importation.
  - c. The volume of product to be imported.
  - d. The total dollar value of product to be imported.
  
4. NPL estimates that the paperwork required to assign requested amounts of IQ will take approximately one week to process. In order to avoid delay once your product reaches Japan, IQ arrangements should be completed prior to shipping. Furthermore, to ensure that the IQ set aside under this arrangement will be available to as many U.S. producers as possible, the amount of IQ assigned to any one Japanese buyer will be limited to amounts necessary to accommodate specific transactions with U.S. producers. There will be no fees or commissions charged for the transfer of an IQ.

Should you or your Japanese customer have questions or problems, please contact F. Gregory Baker, Alaska Department of Commerce and Economic Development, (907) 465-2501.

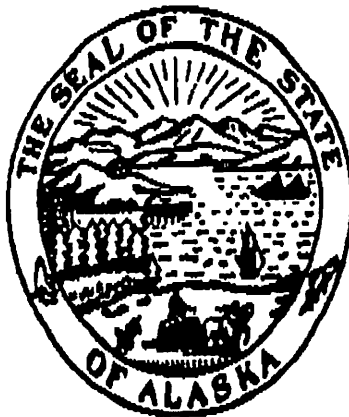
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# NEWS RELEASE

STATE OF ALASKA

DEPARTMENT OF COMMERCE &  
ECONOMIC DEVELOPMENT

J. ANTHONY SMITH  
COMMISSIONER



For Information Contact

Information Officer  
Department of Commerce &  
Economic Development  
P.O. Box D  
Juneau, AK 99811

FOR IMMEDIATE RELEASE

January 21, 1987

Governor Steve Cowper announced today the successful completion of talks between the Department of Commerce and Economic Development and the North Pacific Longline Association of Japan (NPL), which will result in the opportunity to more than double Alaskan exports of Pacific cod from Alaskan waters to Japan in 1987.

Governor Cowper indicated, "These talks are the result of negotiations which began in September when Alaskan officials proposed a series of changes in the Import Quota (IQ) system for Alaska pollock and Pacific cod. The initial state proposal was made to Japanese delegates to the committee responsible for managing the Memorandum of Agreement on Seafood Industry Development and Trade between the state, the Japan Overseas Fishery Cooperation Foundation and the Japan Fishery Association signed in late 1985. Subsequent discussions regarding the cod IQ took place between the Japanese longliners and the department in Anchorage and Seattle.

In response to the state's request and in anticipation of support for allocations to the Japanese longline fleet which fishes in U.S. waters off Alaska, the NPL has secured 10,000 metric tons (finished weight, approximately 44 million pounds round weight) of the so-called "98-country" IQ which will be made available, on a priority basis, to Japanese buyers of U.S. produced Pacific cod who are otherwise unable to secure a quota. Previously, some processors reported that their Japanese buyers were unable to secure a quota and, hence, were prevented from importing Pacific cod products from Alaska.

Once a sale has been agreed upon between an Alaskan producer and a Japanese buyer lacking an IQ, JPL will make the necessary volume of quota available at no cost to the Japanese firm. According to NPL, only one week will be required to process the paperwork necessary to transfer the IQ. NPL reports that the IQ transfer for the first shipment of product under the arrangement has already been accomplished.

Recognizing that this agreement for 1987 represents an interim approach to the long-term issues regarding market access, NPL has agreed to use its best efforts to secure such additional IQ as necessary to accommodate U.S. produced cod products on a priority basis in 1988 and beyond.

Governor Cowper went on to report that, "This agreement represents an import opportunity to increase Alaska's exports of groundfish products to Japan. In

assist Alaskan firms in significantly increasing their exports of cod products to Japan and in securing a larger share of the Japanese market for Alaskan-origin fish. Many of our processors are already capable of producing the types of Pacific cod products consumed by the Japanese marketplace, and this increased access will enhance our competitive position. We are continuing to work with the United States Trade Representative, the Japanese government and industry to develop a more long-term approach to continued access to the important Japanese market for seafood."

Alaskan processors wishing to take advantage of this opportunity should, after having secured a Japanese buyer, contact Greg Baker at (907) 465-2501. Questions or problems regarding this agreement or other IQ issues should also be directed to the above individual.