

Agenda Item I-1  
April, 1980

MEMORANDUM

DATE: April 19, 1980

TO: Council Members, Scientific & Statistical Committee and  
Advisory Panel

FROM: Jim H. Branson, Executive Director 

SUBJECT: RFP 80-2 "A Study of the Offshore Chinook and Coho Salmon  
Fishery off Alaska:

ACTION REQUIRED

*Review proposals and award contract.*

BACKGROUND

As directed by the Council, a solicitation for proposals was developed and mailed to approximately 100 perspective bidders: Monday April 21, 1980 was the deadling for receiving proposals and bids. A Review Committee (listed below) has been established and met on Wednesday, April 23rd at 7 p.m. in the Council offices to evaluate the bids. The Finance Committee will study their report and recommend a contractor to the Council on Friday. The contract can then be awarded and probably signed the following week.

The solicitation announcement is attached in the notebooks of the Review Committee. They are:

Bevan	Linkous	Lokken
Skoog	Pennoyer	Rosenberg
Beiningen	Millikan	Burgner

JW

# North Pacific Fishery Management Council

Clement V. Tillion, Chairman  
Jim H. Branson, Executive Director

Suite 32, 333 West 4th Avenue  
Post Office Mall Building



Mailing Address: P.O. Box 3136DT  
Anchorage, Alaska 99510

Telephone: (907) 274-4563  
FTS 271-4064

April 1, 1980

TO: Prospective Bidders

Enclosed please find a Request for Proposals (RFP 80-2) "For A Study of the Offshore Chinook and Coho Salmon Fishery," off Alaska. This solicitation has been prepared by the North Pacific Fishery Management Council for the purpose of providing a guideline to those who wish to submit proposals.

Proposals must be submitted by April 21st, 1980 at 5:00 o'clock p.m. to the North Pacific Fishery Management Council office and must be complete. We cannot guarantee consideration of incomplete proposals. If you have any questions concerning the attached solicitation, the role of the North Pacific Fishery Management Council, or the appropriateness of your proposal, please feel free to contact our office directly by phone or in person so that we can give assistance.

The time frame to submit a proposal is very short. The deadlines imposed to begin and to complete the study will not allow us to change the proposal due date. Please note, ten (10) copies of the proposal are requested.

Sincerely,

A handwritten signature in cursive script, appearing to read "Jim H. Branson".

Jim H. Branson  
Executive Director

Enclosure

NORTH PACIFIC FISHERY MANAGEMENT COUNCIL  
SOLICITATION FOR PROPOSAL

FOR A STUDY OF THE OFFSHORE CHINOOK AND COHO SALMON FISHERY  
RFP 80-2

March 24, 1980

Respond to:

North Pacific Fishery Management Council  
P. O. Box 3136 DT  
Anchorage, AK 99510

(907) 274-4563

Proposal Due: April 21, 1980

## SOLICITATION FOR PROPOSAL

### INTRODUCTION

This announcement constitutes a formal request for proposal for a study of the offshore chinook and coho salmon fishery.

The salmon troll fishery off Alaska historically has been conducted in both inside and offshore waters (beyond 3 miles) from the U.S./Canada border (Dixon Entrance) to Middleton Island in the Gulf of Alaska with intermittent efforts to the west as far as the Kodiak Island Region. It has been managed by the Alaska Department of Fish and Game since 1961 and is the only major U.S. fishery on salmon off Alaska currently conducted in the Fishery Conservation Zone. Since the passage of the Fishery Conservation and Management Act of 1976 (as amended) and the implementation of a fishery management plan for High Seas Salmon off the Coast of Alaska East of 175° East Longitude, management responsibility for the troll salmon fishery has been shared between the Federal government and the State of Alaska.

Single agency management of the salmon fishery off Alaska is no longer possible. The transboundary nature of many chinook stocks and the national and international political nature of salmon has now dictated a multi-agency and a multi-fishery approach. The North Pacific Fishery Management Council is interested in this fishery because of its mandate under the law (P.L. 94-265), its relationship with the State of Alaska, its obligation to work jointly with the Pacific Fishery Management Council and the necessity of in sharing management responsibilities in reciprocal arrangements with Canada. This task is too all-encompassing and complicated to be handled by a single agency or government entity.

To enable definition of this complex problem using currently available information and to establish the first step in a multi-agency comprehensive management plan for salmon stocks (particularly chinook) taken primarily in the troll fisheries of the N.E. Pacific, the North Pacific Fishery Management Council is soliciting proposals to coordinate a study of the offshore chinook and coho salmon fishery off Alaska. The study as envisioned would address the status of selected stocks; comment on the availability and reliability of data on those stocks, examine various management alternatives, propose and prescribe missing key research studies, outline a coordination role for the development of a comprehensive west coast chinook fishery management plan between the North Pacific Fishery Management Council and the Pacific Fishery Management Council and outline such a plan. The contractor would be expected to lead the efforts of the management plan drafting team established by the North Pacific Council in developing a comprehensive document detailing the results and recommendations of that study that will lead directly to a 1981 fishery management plan and serve as the foundation for a much broader comprehensive management plan encompassing the entire west coast.

RELEVANT INFORMATION ABOUT THE FISHERY CONSERVATION AND MANAGEMENT ACT  
AND THE NORTH PACIFIC FISHERY MANAGEMENT COUNCIL

The Fishery Conservation and Management Act of 1976 (P.L. 94-265, as amended) established a Fishery Conservation Zone (FCZ) from 3 to 200 nautical miles offshore around the coast of the United States. In addition to establishing the FCZ, the Act gave the United States management authority over all living fishery resources within that zone and those anadromous fish species (originating within the U.S.) and creatures of the continental shelf that may occur outside 200 miles. The Act also created eight Regional Fishery Management Councils of which the North Pacific Fishery Management Council is unique in that it is the only Council dealing with a single state. Its area of jurisdiction is off the Coast of Alaska.

The major functions of the Regional Management Councils as specified in the Act are:

1. To prepare and submit a fishery management plan for each fishery management unit within its area.
2. Prepare comment on any applications from foreign nations to fish within the FCZ.
3. Conduct public hearings.
4. Submit other such reports as they deem proper or as the Secretary may request.
5. Review and revise Fishery Management Plans as necessary.
6. Perform any other activities required by the Act or which are necessary and appropriate to the foregoing functions.

Fishery management plans developed by the Council are required by the Act to:

1. Contain conservation and management measures for both foreign and U.S. vessels.
2. Describe the fishery, the cost likely to be incurred by management and enforcement measures under the plan, the actual and potential revenues to Federal and State governments and the industry; recreational interests, foreign fishing and Indian treaty rights.
3. Specify present and future conditions of the resource, establish the maximum sustainable yield (MSY) and an optimum yield (OY) which is derived from the MSY and may be influenced by social or economic as well as biological factors.

4. Specify the domestic annual harvest (DAH) and domestic annual processing capacity and intent (DAP) which is a measure of the capacity and ability of the U.S. fleet and industry to harvest, process and market the resource. The plan must then identify the surplus that is available, if any, for allocation to other nations.
5. Specify the data from the fishery that should be submitted to the Secretary of Commerce. This includes landing statistics, processing statistics and such other data as the Council feels is necessary for the management of the resource.

Certain discretionary provisions are allowed in any fishery management plan which is prepared by any Council or by the Secretary with respect to any fishery and may include:

1. Require a permit to be obtained from and fees paid to the Secretary with respect to any fishing vessel of the United States fishing or wishing to fish in the Fishery Conservation Zone or for an anadromous species or continental shelf fishery resource beyond such zone.
2. Designate zones where and periods when fishing shall be limited or shall not be permitted or shall be permitted only by specified types of fishing vessels or with specified types and quantities of gear.
3. Establish specific limitations on the catch of fish which are necessary and appropriate for the conservation and management of the fishery.
4. Prohibit, limit, condition or require the use of specified types and quantities of fishing gear, fishing vessels or equipment for such vessels including devices which may be required to facilitate enforcement of the provisions of this Act.
5. Incorporate, consistent with National Standards, the other provisions of this Act and other applicable law the relevant fishery conservation and management measures of the coastal states nearest to the fishery.
6. Establish a system for limiting access to the fishery in order to achieve optimum yield.
7. Describe such other measures, requirements or conditions and restrictions as are determined to be necessary and appropriate for the conservation and management of the fishery.

The Act further authorizes the Secretary to take the following actions if any fishery extends beyond the geographical area of authority of any one Council:

1. Designate which Council shall prepare the fishery management plan for such fishery and any amendment to the plan.
2. May require that the plan and amendment be prepared jointly by the Councils concerned.

#### STATEMENT OF OBJECTIVES

The central objective of this proposed study is to evaluate the available information on the management of the chinook salmon fishery off Alaska from Cape Suckling to Dixon Entrance with particular emphasis on its conduct in the Fishery Conservation Zone (FCZ). This central objective will be addressed in the coordination of all aspects of the development of a 1981 Troll Salmon Management Plan developed through a subset of objectives as follows:

- to assess the impact of present management regime on Alaskan and non-Alaskan chinook stocks;
- to assess the known fishery data and its applicability to the troll salmon fishery off Alaska;
- to define the relationship of the troll salmon fishery on chinook stocks off Southeast Alaska with the fishery on those same stocks off British Columbia;
- to assess the impact of the chinook harvest off Alaska on non-Alaskan stocks, with particular regard to the Indian treaties on the Columbia River and other obligatory relationships that may exist that influence the fishery management strategies off Alaska;
- to develop management alternatives that will compliment the obligatory management objectives of Pacific Council, Pacific Coast states, State of Alaska and Canada;
- to recommend procedures to develop a comprehensive west coast chinook salmon troll plan that will cover the full range of chinook stocks that occur in the Alaskan fishery and the fisheries and political subdivisions in which those stocks are found; and
- to specify what additional research and data is needed to accomplish that goal.

#### STATEMENT OF WORK

Statements of work 1 through 10 are specifically designed to be integral components of work statement 11. Work statements 1 through 10 are not separate studies in and of themselves and are listed here to define the parameters of the information needed for the 1981 Troll Salmon Plan.



1. The contractor shall determine and report the status of west coast chinook stocks.
2. The contractor shall assess and report the probable impacts of the current management regimes of Alaska, British Columbia and the Northwest states on chinook stocks.
3. The contractor shall assess and report fishery data capable of use by fishery managers.
4. The contractor shall assess and report the probable effects of the continuation of current management regimes off Alaska, British Columbia and the Pacific Coast on resident and non-resident chinook salmon.
5. The contractor shall recommend alternative management strategies for depressed, Alaska chinook salmon runs study area.
6. The contractor shall recommend alternative management strategies for chinook salmon stocks of non-Alaskan origin with emphasis on those stocks involved in 'treaty' fisheries in Oregon, Washington and California.
7. The contractor shall assess and report alternative management strategies for the troll salmon fishery off Alaska taking into account management objectives of the State of Alaska, the North Pacific Fishery Management Council, the Pacific Fishery Management Council, and Canada.
8. The contractor shall assess and report the net effect or impact of these management alternatives on existing troll and non-troll (net) salmon fisheries.
9. The contractor shall assess and recommend a proposed course of action for the Council which addresses cooperative management with Alaska, reciprocal international agreements with Canada and joint management responsibilities with the Pacific Fishery Management Council.
10. The contractor shall assess and specify future research studies needed to fill key data gaps.
11. The contractor shall lead the efforts of the management plan drafting team to incorporate the results of work statements one through ten and assume responsibility of developing, for the NPFMC, the 1981 troll salmon package of plan (amendments) and regulations. The management plan drafting team presently consists of Messrs. Gunstrom, Davis and Cantillon from the Alaska Department of Fish and Game, Bill Heard and Bill Robinson from NMFS, Mr. Dennis Austin from Washington, Mr. Kirk Beiningen from Oregon and the ADF&G Extended Jurisdiction Staff. The contractor shall be responsible for coordinating team efforts, including arranging meetings, writing such parts of

the study not written by other team members, editing the final document with appropriate review and comment by other specialists as required, and presentation of the study before the Council and its associated groups.

12. The contractor shall assess and specify an outline and information needed for a comprehensive west coast chinook salmon troll plan.
13. The contractor shall prepare the final report in a form that will allow the Council to easily compare alternatives for management of chinook and coho stocks off Alaska and their relationship to management of those same stocks in Oregon, Washington and California. Insofar as possible the interrelationships of those alternatives with the fishery in Canada should be discussed.
14. The contractor shall be responsible for all final reports to be typed on MAG II cards or IBM Office System 6 discs.

#### TIME SCHEDULE

<u>Date</u>	<u>Event</u>
April 21, 1980	Deadline for receiving proposals
April 28, 1980	Contract awarded
May 1, 1980	Contract signed
September, 1980	Final report due

#### LEVEL OF FUNDING

A modified "cost-reimbursed" contract is contemplated. The level of funding will be determined on the basis of the proposed "labor" bid plus the estimated "non-labor" expenses.

#### PROPOSAL SUBMISSION

Submit a narrative proposal, indicating approach, manpower in (person months), other resources available, a resume of the principal investigators and a proposed budget, (see special information below).

To: Mr. Jim H. Branson, Executive Director  
North Pacific Fishery Management Council  
P. O. Box 3136 DT  
Anchorage, Alaska 99510

by no later than April 20, 1980. For additional information please call Jim H. Branson or Mark I. Hutton at 274-4563.

## SPECIAL INFORMATION

A modified "cost-reimbursed" contract is offered. A bid is requested for labor (overhead optimal) to complete the contract. All other expenses will be reimbursed at prearranged rates and times. Both the "time" and "cost" bid for labor may be negotiated. Reimbursable "rates" and "times" will be negotiated.

## INSTRUCTION FOR PREPARATION OF PROPOSALS

The contractor shall be responsible for all aspects of this project and shall furnish all necessary services, materials, labor, supplies and equipment unless other arrangements have been made with the Council. The contractor shall submit a final report as described under conduct of the study. Selection of a contractor will be based primarily on the results of the technical evaluation of the proposal and the expertise and experience of the principle investigators. Selection of the contractor will be based specifically on Council's procurement standards Award of Contract section (see Article VI B.).

### A. General Instructions

Proposals should be submitted so as to have an easily distinguishable section dealing with technical aspects and a section dealing with business management. The technical proposals should not make any reference to pricing data in order that evaluation may be made strictly on the basis of technical merit, the proposals must be specific on the technical approach proposed to satisfy the requirements and not merely paraphrasing the specifications in this RFP. Ten copies of the technical proposal and ten copies of the cost proposal will be required for submission and signed by someone authorized to legally bind the offerer.

### B. Receiving Date and Address

Proposals shall be submitted so as to be received at the address listed below not later than 5:00 p.m. local time on April 21, 1980.  
Address to which proposals are to be submitted:

North Pacific Fishery Management Council  
P. O. Box 3136 DT  
Anchorage, Alaska 99510  
Attn: Administrative Officer

If hand carried, the proposals shall be received no later than the time and date listed above at:

North Pacific Fishery Management Council  
Suite 32, 333 W. 4th Avenue  
Post Office Mall Building  
Anchorage, Alaska 99501

Proposals are guaranteed confidential and envelope should be marked with the appropriate request for proposal number.

## NEGOTIATIONS AND AWARD

### A. Award

Award will be made to the responsible offerer in accordance with the criteria set forth in this RFP and consistent with the North Pacific Fishery Management Council's procurement standards awards dependent on funding approval by NOAA. Issuance of this solicitation does not constitute an award commitment on the part of the government. This request does not commit the North Pacific Council to pay for costs incurred in submission of a proposal or for any other costs incurred prior to the execution of a formal contract unless specifically authorized in writing by the Executive Director. Attention is invited to the fact that a contracting officer/Executive Director is the only individual who can legally commit or obligate the government to the expenditure of public funds should a contract result by reason of response of this request for proposals.

### B. Criteria

All proposals will be reviewed by the Council staff, members of the Council's Scientific and Statistical Committee, selected members of the Council's Advisory Panel and members of the Council's Finance Committee.

Each proposal will be ranked against all proposals according to four categories; in descending order of importance:

1. pertinent experience of staff;
2. capability of staff and past performance;
3. soundness of approach; and
4. price of contract

In general, proposals will not be considered where there appears to be a problem with either "confidentiality of statistics" or have some "conflict of interest" within the salmon industry. Proposals in general will also not be considered which do not conform to schedule or objectives. Because of the specialized nature of this project, proposals submitted should demonstrate sufficient local knowledge, prior pertinent experience and/or specialized key personnel.

### PROPOSAL

To aid in the evaluation of the proposals, it is desired that all proposals follow the same general format. Therefore, your proposal shall at a minimum contain the information specified below in accordance with the following general format:

A. Technical

1. Table of contents
2. List of tables and drawings
3. Short introduction of summary
4. Technical discussion of approaches
5. Program organization
6. Program schedules (PERT Charts)
7. Facilities and equipment data
8. Personnel qualifications
9. Supporting data and other information
10. 10 copies of proposal

B. Cost Reimbursable Proposal

1. General cost proposal
2. Cost breakdown
3. Cost form
4. Direct labor